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Paola Galich
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Paola has worked in law firms since 1995, with emphasis in commercial, administrative and civil litigation matters. Her extensive litigation knowledge and experience make her a leader for the litigation practice area.

She was the Legal and Public Affairs Manager and Compliance officer for The Coca-Cola Company bottling operation in Guatemala between 2012 and 2017, thereafter joining the firm as a partner.

She holds a master's degree in Human Rights from the Rafael Landívar University and is a member of the Board of Directors of the Pro Bono Association of Guatemala on behalf of the Firm, a very important institutional initiative in the country.

She advises domestic and foreign corporate clients on the resolution of conflicts in the areas of commercial, civil, employment, criminal (white collar) and administrative law.

She has extensive experience in advising clients in Distribution agreements, telecommunications, energy, retail and tobacco industries, among others.

Additionally, she advises clients on compliance and data protection law, both in the implementation of compliance programs and personnel training, as well as the development of internal investigations procedures.

## Education

MASTER'S DEGREE IN HUMAN RIGHTS
RAFAEL LANDÍVAR UNIVERSITY, GUATEMALA

BACHELOR OF LAW
2002
RAFAEL LANDÍVAR UNIVERSITY, GUATEMALA

## Practice Areas

- Arbitration
- Compliance Law
- Extrajudicial Negotiation
- Litigation


## Representative Cases

Paola Galich has advised local and foreign clients in judicial proceedings, as well as negotiating out-of-court settlements.

She has developed her expertise in the energy, tobacco and telecommunications industries. She oversees an average of 800 proceedings per month in all branches of litigation including civil, constitutional, labor and commercial.

Finally, she has advised clients in compliance law, an emerging area of law in Central America.

