



Daniel Fléfil Zepeda

Senior Associate | Roatán Office Lead



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Daniel has been part of the Mayora & Mayora team in Honduras since 2019, where he has built a solid professional career. He began as a Legal Assistant, later served as a Junior Associate until 2025, and currently holds the position of Associate I Head of the Roatán Office, Bay Islands. His growth within the firm reflects his commitment, analytical skills, and leadership.

In addition, he serves as a University Professor at the Technological University of Honduras, where he shares his experience and knowledge with new generations of legal professionals.

Thanks to his specialized training and practical experience, Daniel offers a comprehensive legal approach that enables him to provide strategic advice to both national and international clients across all practice areas of the firm. He stands out for his ability to handle complex matters with rigor and precision.

Education

Master's Degree in Compliance and Risk Management

Aden University. Euncet Polytechnic University of Catalonia | 2023

Bachelor's Degree in Legal and Social Sciences

Centro Universitario Tecnológico | Honduras | 2019

Additional Education

Professional Certification in Family Business

Incae Business School & Cornell Sc Johnson College of Business | 2022

Practice Areas

- Corporate Y M&A
- Commercial
- Civil
- Real Estate
- Banking & Finance

Notable professional interventions

Daniel Fléfil has provided legal counsel in key areas such as family business, mergers and acquisitions (M&A), incorporation of foreign companies, corporate structuring, corporate governance, energy, compliance, and commercial contracting.

He has worked on regulatory harmonization between family protocols, bylaws, and shareholder agreements, designing succession mechanisms, conflict-of-interest controls, and strengthening corporate rights.

In the energy sector, he has been involved in the legal management of supply contracts, extensions, and procedures before regulatory entities, addressing force majeure clauses, technical compliance, and legal documentation for generation and distribution projects.

In compliance, he has participated in the implementation of anti-money laundering and counter-terrorism financing programs, as well as in the adaptation of operational structures to international standards.

His experience in commercial contracting includes the negotiation and drafting of agreements such as SPAs, SHAs, MOUs, as well as construction, subcontracting, and supply contracts, with a focus on risk mitigation and regulatory compliance.

He has also been involved in corporate reorganizations, share purchase transactions, and legal impact analysis of corporate operations, integrating legal sustainability and operational efficiency criteria.