



Claudia Pereira

Partner



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Claudia joined Mayora & Mayora in 1998 and became a partner in 2004. She currently leads the Corporate, M&A, and Commercial practice area and serves as Vice President of the Firm's Board of Directors.

She is recognized as a leading lawyer by international directories such as Chambers & Partners, The Legal 500, Latin Lawyer, Who's Who Legal, among others, in corporate, mergers and acquisitions, banking, and finance matters, highlighting her expertise in complex cases.

She has advised renowned clients such as Marriott International, IFC, Chevron, Banco Industrial, Belcorp, and Citibank, among others. She was also part of the Firm's team responsible for the privatization of Guatemala's telecommunications industry.

She serves on the Board of Directors of the Pro-Bono Association of Guatemala, representing the Firm in this important institutional initiative in the country. She participates annually in various international conferences and congresses organized by professional and academic institutions.

Practice Areas

- Banking and Financial Law
- Commercial Law
- Corporate Law & Mergers and Acquisitions (M&A)

Representative Cases

Claudia Pereira has over 25 years of experience advising national and international companies on corporate, financial, regulatory, and commercial matters. She has supported financial institutions in the structuring, acquisition, and granting of financing, as well as in licensing processes before the Superintendency of Banks of Guatemala for regulated operations.

She has also provided legal counsel on the placement of securities in international markets under Rule 144A and has participated in financial restructuring processes and foreign direct investment for global companies.

Her practice includes advising on commercial franchise and distribution agreements, highlighting her involvement in operations such as the Marriott franchise, the acquisition of Tarjetas Cuscatlán, and Energía del Caribe. Additionally, she has advised companies in the petroleum, appliance, and hospitality industries on the negotiation of strategic contracts and complex commercial relationships.

Education

Program on the Legal Aspects of International Business

Georgetown University Law Center, Central American Institute of Business Administration (INCAE) | Costa Rica | 2007

Master's Degree in International Relations (Thesis in progress)

Francisco Marroquín University | Guatemala | 2004

Master of Laws (LL.M.)

Georgetown University | United States | 1997

Bachelor's Degree in Legal and Social Sciences

Rafael Landívar University | Guatemala | 1996

