



Paola Galich

Partner



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Guatemala



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Attorney with over 25 years of professional experience in dispute resolution, specialized in mediation and negotiation in corporate matters.

Throughout her career, she has litigated civil, commercial, labor, administrative, and constitutional cases, with a proven track record in regulated industries such as energy, telecommunications, mining, retail, and tobacco.

She leads the litigation practice group at Mayora & Mayora, where she also serves as Co-Managing Partner. She has held senior legal positions in multinational companies and is recognized for her strategic approach, professional ethics, and commitment to pro bono justice.

Education

Master's Degree in Legal Theory and Applied Legal Argumentation (in progress)

Universidad de Buenos Aires (UBA), Argentina
2026 – present

Master's Degree in Human Rights

Universidad Rafael Landívar, Guatemala | 2003

Bachelor's Degree in Legal and Social Sciences

Universidad Rafael Landívar, Guatemala | 2002

Additional Education

Certificate Program in National Arbitration

Bogotá Chamber of Commerce | June 2024

Singapore International Mediation Centre:

Specialist Mediators Workshop

Costa Rica | November 2024



Key Contributions & Experience

- External Counsel on Regulatory and Commercial Matters | Energuate
- Legal and Public Affairs Manager / Compliance Officer | The Coca-Cola Company (Bottler in Guatemala)
- Negotiation of collective bargaining agreements for The Coca-Cola Company's bottlers
- Design of internal compliance policies, corporate governance frameworks, and internal investigation protocols | Multinational clients
- Mining-related disputes
- Disputes involving distribution and logistics contracts
- Disputes related to tort claims

International Conferences Participations

ICC, 16th International Arbitration Conference

Costa Rica | February 2025

SIMC Specialist Mediators Workshop

Costa Rica | November 2024

Lex Mundi, Managing Partners Meeting

Chicago | June 2024

Central American and Caribbean Arbitration Group Meeting

Dominican Republic | March 2024

Practice Areas

- Specialist in corporate and regulatory disputes with an emphasis on energy, mining, and commercial law
- Specialist in labor conflicts and internal corruption
- Crisis management
- Support for companies in reorganization and bankruptcy proceedings
- Mediation and negotiation in corporate environments